

2009 Fact Sheet

HARSCO

Insight onsite.™

It's one thing to **achieve record results** when times are good.

It's another to **STILL PERFORM WELL** under adverse conditions.

2008 Performance Profile

Total Revenues

\$4.0 billion

Operating Income

\$412 million

Operating Margin

10.4 %

Diluted Earnings per Share

\$2.92

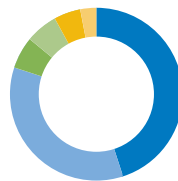
Declared Dividends per Share

\$0.78

Dividends paid every year since 1939

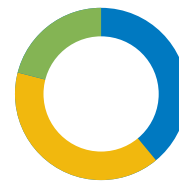
HSC
LISTED
NYSE

Global Revenue Sources



- Western Europe 45%
- North America 35%
- Latin America 6%
- Middle East and Africa 6%
- Eastern Europe 5%
- Asia/Pacific 3%

2008 Revenues



- Infrastructure 39%
- Metals 40%
- Minerals & Rail 21%

2008 Operating Income



- Infrastructure 45%
- Metals 21%
- Minerals & Rail 37%
- Corporate -3%

Over 400 locations | 50 countries | approximately 20,000 employees

Strategy for Growth

- 1 Build and operate scalable platforms that give customers the vital support they need—everywhere they do business.
- 2 Make the most of our global assets by managing them with agility and by making efficiency and continuous improvement a way of life.
- 3 Use disciplined financial metrics to ensure that every operational and investment decision we make strengthens our competitive position.
- 4 Unleash the passion, creativity and integrity of our people to expand our opportunities.



Globally Scalable Business Platforms

HARSCO INFRASTRUCTURE

- ▶ SGB Group | www.sgb.co.uk
- ▶ Patent Construction Systems | www.patentconstruction.com
- ▶ Hünnebeck Group | www.huennebeck-group.com

Description

- Full-service leader for total scaffolding access and formwork solutions that help developed and emerging economies engineer growth
- Strong presence in virtually every major market, operating from more than 200 locations in 36 countries
- Increasing role serving recurring plant maintenance programs of major industrial facilities
- Portable, go-anywhere rental equipment resources – enables rapid response to growth opportunities and changing market conditions

Markets

- New construction, expansion and maintenance of public works, infrastructure and commercial properties, and other major facilities
- Clients range from large, global contractors to regional and local players
- #1, 2 or 3 market presence
- Focused on additional geographic expansion into emerging markets

HARSCO METALS

- ▶ MultiServ | www.multiserv.com

- Professional outsourced service partner to the global metals industry
- World's largest and most experienced onsite services company
- Comprehensive support to each stage of the metal-making process
- Operates globally with a full range of Company-purchased, owned, operated and maintained equipment

- Serves the complete range of metals producers, from multinational giants to regional and specialty producers, including both integrated mills and mini-mills
- Worldwide presence at approximately 170 locations in 35 countries
- Continuing global growth opportunities for expanding services with existing customers, adding new locations, and end-market crossover into complementary fields

HARSCO MINERALS RAIL INDUSTRIAL

- ▶ Harsco Rail | www.harscotrack.com
- ▶ Excell Minerals | www.excellminerals.com
- ▶ Reed Minerals | www.reedmin.com
- ▶ IKG Industries | www.ikgindustries.com
- ▶ Air-X-Changers | www.airx.com
- ▶ Patterson-Kelley | www.patkelco.com

- Diversified portfolio of market-leading niche businesses that provide vital services and products to customers in a broad range of industries
 - Global railway track maintenance services and equipment
 - Environmentally beneficial metal recovery processes and mineral-based products for commercial and industrial markets
 - Air-cooled heat exchangers, industrial grating and energy-efficient boilers

- Major domestic and international railways, short lines and rapid transit systems
- Global metals producers and other commercial and industrial customers for mineral-based products
- Natural gas processors, industrial plant fabricators, and boiler installations for schools, hospitals, offices and other facilities